

## NEW SALES LEAD



Williamsburg Tourism Council  
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23187 USA  
Phone: 757.253.2262

**Created:** 10/21/2020  
**Response Due Date:** 11/20/2020  
**Decision Date:** 02/19/2021  
**From:** Julia Smyth-Young, Director of Sales -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

**Lead ID:** 3904  
**Organization:** National Baptist Deacons Convention of America, Inc.  
**Market Segment:** Religious  
**Meeting:** Annual Meeting  
**Contact:** Rick Banks  
Deacon  
**Company:** National Baptist Deacons Convention of America, Inc.  
**Address:** 8412 Marble Street  
Suite 288-A  
Tampa, FL 33615-1491  
**Phone:** (813) 436-7350  
**Fax:**  
**E-Mail:** SupaDeacon@AOL.Com

## MEETING REQUIREMENTS

**Requested Dates:** 07/23/2023 to 07/28/2023  
**Meeting Dates:** 07/23/2023 to 07/28/2023  
**Alternate Dates:** to  
to

## ROOMS FORECAST

**Room Attendance:** 450  
**Requested Rooms:** 910  
**Requested Peak:** 200

	Sun, 07/23/23	Mon, 07/24/23	Tue, 07/25/23	Wed, 07/26/23	Thu, 07/27/23	Fri, 07/28/23	Sat, 07/29/23
<b>Requested Rooms</b>	150	200	200	200	160		

### COMPETITION

The Southeastern United States with active fellowships.

### NOTES

**Meeting Requirements:**

No Exhibits

Require Registration Tables ( 8 )

Request 15 tables for religious market/goods display and sale

T/S for 800 ppl

T/S for 200 ppl

15 breakouts set for 40+ppl C/R

\*\*Requesting complimentary piano for worship \*\*

**Schedule of Events:**

See Attached Specs

**Comments:**

All volunteer group comprised mostly of senior citizens.

Accessible, affordable destinations with a large concentration of Deacons in destination required.