

REVISED SALES LEAD

- ☒ Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 07/22/2020**Response Due Date:** 01/13/2021**Decision Date:****From:** Julia Smyth-Young, Director of Sales -- (757) 253-2313,
julia.smyth-young@visitwilliamsburg.com**Lead ID:** 3890**Organization:** The Group Travel Family**Meeting:** 2023 African American Travel Conference**Contact:** Charles Presley
Founder**Company:** The Group Travel Family**Address:** P.O. Box 129

Salem, OH 44460

Phone: (800) 628-0993**Fax:****E-Mail:** cpresley@grouptravelfamily.com**MEETING REQUIREMENTS****Requested Dates:** 04/02/2023 to 04/06/2023**Meeting Dates:** 04/04/2023 to 04/06/2023**Alternate Dates:** to
to**ROOMS FORECAST****Room Attendance:** 147**Requested Rooms:** 400**Requested Peak:** 147

	Sun, 04/02/23	Mon, 04/03/23	Tue, 04/04/23	Wed, 04/05/23	Thu, 04/06/23	Fri, 04/07/23	Sat, 04/08/23
Requested Rooms	12	12	147	147	82		

NOTES**Meeting Requirements:**

Exhibit Hall: 15,000 Square Feet

Ballroom: 8,000 Square Feet

Will consider options with lesser space.

Schedule of Events:

Day one: Registration, Icebreaker Reception, Opening Dinner & Entertainment

Day two: Breakfast, Seminar, Marketplace 1, Sightseeing Tours, Dine around

Day three:

Comments:

This lead is a re-issue! Please review the space requirements and present your best options. Visit Williamsburg will work with properties/venues to meet requirements. This is an opportunity to bring in meeting planners and decision-makers and showcase our wonderful destination.

Host & CVB see bid specs - attached

Action Requested:

Breakfast, Marketplace Kickoff, Marketplace 2, Closing Ceremonies