

NEW SALES LEAD

- ☑ Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 12/09/2020
Response Due Date: 02/12/2021
Decision Date: 10/29/2021
From: Julia Smyth-Young, Director of Sales -- (757) 253-2313,
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Lead ID: 3914
Organization: NSA DaNang Association
Market Segment: Military Reunion
Meeting: NSA DaNang Reunion
Contact: Bill Neal
Reunion Planner
Company: NSA DaNang Association
Address: 159 Worningford Drive

Taylorsville, KY 40071
Phone: (502) 817-7246
Fax:
E-Mail: BillNealMail@gmail.com

MEETING REQUIREMENTS

Requested Dates: 04/07/2024 to 04/14/2024
Meeting Dates: 04/07/2024 to 04/14/2024
Alternate Dates: 04/14/2024 to 04/21/2024
04/21/2024 to 04/28/2024

ROOMS FORECAST

Room Attendance: 100
Requested Rooms: 590
Requested Peak: 100

	Sun, 04/07/24	Mon, 04/08/24	Tue, 04/09/24	Wed, 04/10/24	Thu, 04/11/24	Fri, 04/12/24	Sat, 04/13/24
Requested Rooms	15	75	100	100	100	100	100
	Sun, 04/14/24	Mon, 04/15/24	Tue, 04/16/24	Wed, 04/17/24	Thu, 04/18/24	Fri, 04/19/24	Sat, 04/20/24
Requested Rooms							

COMPETITION

East Coast

NOTES

Meeting Requirements:

**** Complimentary Hospitality Space ****

Three tables for registration inside the hospitality space.

Six to eight tables and chairs w/ additional chairs (TBD) along with wall space for attendees to sit.

Two tables for food and bar service. The group brings sodas, snacks, alcohol, beer, etc., for attendees to enjoy their leisure in the hospitality suite. Group requests set-up/ice, bar service as needed.

Four to six tables for raffle item display and purchase on the final evening.

Business Meeting in the hospitality room w/ all attending

Requests:

Complimentary wine/cheese welcome reception on Monday evening

Complimentary parking/WiFi

Hot Breakfast included in the rate

NO ATTRITION

NO F&B Minimum

Schedule of Events:

See attached.

The group will meet, socialize, and tour the area.

ANY week in April or Early May Sunday - Sunday, excluding Easter. In 2024, Easter Sunday is March 31, 2024.

Comments:

Planner requests/requires:

Complimentary sleeping room (on Club/Concierge-level) if available for the duration of reunion, with all points awarded to the planner, Bill Neal.

A second comp room requested for a minimum of 7 nights.

Action Requested:

Please include menus, address questions supplied by the planner, proposed cost of Saturday evening group meal w/ three entree choices - beef, fish, and chicken with salad, vegetable, bread, coffee/tea, and dessert for approximately 150 - 200 people. Note: Cash bar with all meal functions.