

NEW SALES LEAD

- ☑ Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23187 USA
Phone: 757.253.2262

Created: 11/10/2020

Response Due Date: 11/10/2020

Decision Date:

From: Julia Smyth-Young, Director of Sales -- (757) 253-2313,
julia.smyth-young@visitwilliamsburg.com

Lead ID: 3910

Organization: WorldWide Meetings and Events, LLC

Market Segment: Military

Meeting: USCG Training Center Yorktown

Contact: Mike Nesbihal
President

Company: WorldWide Meetings and Events, LLC

Address: 1365 N Railroad
#209

Staten Island, NY 10306

Phone:

Fax:

E-Mail: MikeNesbihal@worldwidemeetingsandevents.com

MEETING REQUIREMENTS

Requested Dates: 02/14/2021 to 04/25/2021

Meeting Dates: 02/14/2021 to 04/25/2021

Alternate Dates: to
to

ROOMS FORECAST

Room Attendance: 24

Requested Rooms: 1107

Requested Peak: 141

	Sun, 02/14/21	Mon, 02/15/21	Tue, 02/16/21	Wed, 02/17/21	Thu, 02/18/21	Fri, 02/19/21	Sat, 02/20/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 02/21/21	Mon, 02/22/21	Tue, 02/23/21	Wed, 02/24/21	Thu, 02/25/21	Fri, 02/26/21	Sat, 02/27/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 02/28/21	Mon, 03/01/21	Tue, 03/02/21	Wed, 03/03/21	Thu, 03/04/21	Fri, 03/05/21	Sat, 03/06/21
Requested Rooms	14	14	14	14	14	14	14

	Sun, 03/07/21	Mon, 03/08/21	Tue, 03/09/21	Wed, 03/10/21	Thu, 03/11/21	Fri, 03/12/21	Sat, 03/13/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 03/14/21	Mon, 03/15/21	Tue, 03/16/21	Wed, 03/17/21	Thu, 03/18/21	Fri, 03/19/21	Sat, 03/20/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 03/21/21	Mon, 03/22/21	Tue, 03/23/21	Wed, 03/24/21	Thu, 03/25/21	Fri, 03/26/21	Sat, 03/27/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 03/28/21	Mon, 03/29/21	Tue, 03/30/21	Wed, 03/31/21	Thu, 04/01/21	Fri, 04/02/21	Sat, 04/03/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 04/04/21	Mon, 04/05/21	Tue, 04/06/21	Wed, 04/07/21	Thu, 04/08/21	Fri, 04/09/21	Sat, 04/10/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 04/11/21	Mon, 04/12/21	Tue, 04/13/21	Wed, 04/14/21	Thu, 04/15/21	Fri, 04/16/21	Sat, 04/17/21
Requested Rooms	141	14	14	14	14	14	14
	Sun, 04/18/21	Mon, 04/19/21	Tue, 04/20/21	Wed, 04/21/21	Thu, 04/22/21	Fri, 04/23/21	Sat, 04/24/21
Requested Rooms	14	14	14	14	14	14	14
	Sun, 04/25/21	Mon, 04/26/21	Tue, 04/27/21	Wed, 04/28/21	Thu, 04/29/21	Fri, 04/30/21	Sat, 05/01/21
Requested Rooms							

COMPETITION

NOTES

Meeting Requirements:

10 doubles, 4 singles Conference Room for admin support and meeting for 45-55 days 24 people
Commissionable rates and government per diem required.

Schedule of Events:

TRACEN Yorktown is requesting information for the Lodging of approximately 24 Guests, as stated in the "DRAFT COPY SOW LODGING" for Williamsburg, Virginia, for IMOC-65. The following information is submitted:

1. Check-in date is estimated as Sunday 14 February 2021.
2. Check-out date is estimated as Sunday 25 April 2021, a total of 70 days.
3. Rooms requested is 14 Rooms, 10 Double occupancies, and 4 Single occupancies.
4. Estimated number of guests is 24, 2 per double room, and 1 per single room.
5. Conference room for admin support and meetings for approximately 45-55 days

Comments:

Per Diem, commissionable rates required.

Hotel geographic restriction: Bound to US 60, North of VA 132 and South of Airport Road.

Respond directly to Mike and he will walk you through the presentation process to secure business.